



Bid Opening Date: August 22, 2012 Solicitation #: 2012-283

Project Name: FUEL MANAGEMENT SYSTEM Department: GENERAL SERVICES

Project	roject Name: FUEL MANAGEMENT SYSTEM Department: GENERAL SERVI					
		ASSETWORKS INC WAYNE, PA	C&L PUMP SERVICE, INC. EL PASO, TX	D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX		
	PART A: BASE BID					
ITEM	DESCRIPTION	COST	COST	COST		
1.	TURNKEY FUEL MANAGEMENT SYSTEM	\$98,845.69	\$95,006.67	\$503,290.47		
MAKE / MODEL :		NOT STATED	TRAK ENG / SENTRYGOLD	GILBARCO ISLANDER PLUS		
2.	ANNUAL EXTENDED WARRANTY COST:	1ST YEAR INCLUDED	\$15,202.00 / YR	\$18,480.00 / YR		
3.	ANNUAL SOFTWARE LICENSE RENEWAL COST PER YEAR (AFTER INITIAL WARRANTY EXPIRES):	\$4,360.00 / YR	INCLUDED IN EXTENDED WARRANTY	\$1,980.00 / YR		
4.	VEHICLE INFORMATION TRANSMITTERS (UNIT COST)	\$219.81**  **INCLUDES VEHICLE INFORMATION TRANSMITTER, FUEL INLET ANTENNA AND CANBUS Y CABLE	\$209.00 /EA.	\$196.50 /EA.		
5.	KEYS / CARDS (UNIT COST)	\$6.00 / EA.	\$3.90 / EA.	\$7.10 / EA.		
TOTAL BASE BID (PART A):		\$103,431.50	\$110,421.57 BIDDERS PRICE: \$95,006.67	\$523,954.07		

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		ASSETWORKS INC WAYNE, PA		C&L PUMP SERVICE, INC. EL PASO, TX		D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX	
PART B: ADD ALTERNATE ITEMS							
ITEM	DESCRIPTION	UNIT PRICE	EXTENDED COST	UNIT PRICE	EXTENDED COST	UNIT PRICE	EXTENDED COST
1.	KEYS / CARDS (UNIT COST)	\$6.00	\$12,000.00	\$3.75	\$7,500.00	\$7.10	\$14,200.00
	ADDITIONAL QUANTITY		X2000 UNITS		X2000 UNITS		X2000 UNITS
2.	VEHICLE INFORMATION TRANSMITTERS	\$219.81 \$439,620.00*  ***ASSUMES ALL ARE LIGHT DUTY VEHICLES. HEAVY DUTY "Y" CABLES IF DESIRED (THOUGH NOT NEEDED) ADD AN ADDITIONAL \$34 PER VEHICLE. PLEASE NOTE THAT MOST CUSTOMERS DO NOT CHOOSE THESE.		\$200.10	\$400,200.00	\$196.50	\$393,000.00
	ADDITIONAL QUANTITY		X2000 UNITS		X2000 UNITS		X2000 UNITS
TOTAL ADD ALTERNATE ITEMS (PART B):		\$451,620.00		\$407,700.00		\$407,200.00	
TOTAL COST (PART A & PART B):		\$555,0	051.50	\$518,121.57 BIDDER'S PRICE: \$502,706.67		\$931,154.07	

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Bid Opening Date: August 22, 2012 Solicitation #: 2012-281

Project Name: TRAFFIC CABINETS Department: TRANSPORTATION

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	ASSETWORKS INC WAYNE, PA	C&L PUMP SERVICE, INC. EL PASO, TX	D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX	
OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIE AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:	\$,   			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	X YES NO	X YES NO	X YES NO	
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	X YES NO	X YES NO	X YES NO	
C. ONE-HUNDRED, EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	X YES NO	X YES NO	X YES NO	
D. NO OPTION OFFERED				
PAYMENT TERMS	2% - 10 DAYS / NET - 30 DAYS	NET - 30 DAYS	1% - 10 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	X YES NO	X YES NO	X YES NO	
BIDDER'S PROMISED DELIVERY: Within consecutive calendar days	90 DAYS	90 DAYS	30 DAYS  1) DEPENDING UPON THE AVAILABILITY OF ITEMS FROM MANUFACTURER; 2) PLUS EXPEDITED FREIGHT IF REQUIRED TO MEET DELIVERY DEADLINE	

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.

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Bid Opening Date: August 22, 2012 Solicitation #: 2012-283

Project Name: FUEL MANAGEMENT SYSTEM Department: GENERAL SERVICES

1 10,000	ect Name. Foll Management 31312m Department. General Service					
		D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX (ALTERNATE BID)	E.J. WARD, INC. SAN ANTONIO, TX	TRAK ENGINEERING, INC. TALLAHASSEE, FL		
	PART A: BASE BID					
ITEM	DESCRIPTION	COST	COST	COST		
1.	TURNKEY FUEL MANAGEMENT SYSTEM	\$536,159.39	\$266,973.00	\$214,101.81		
	MAKE / MODEL :	FUEL MASTER 3500 PLUS	WARD 4 & GASBOY DISPENSERS	TRAK ENGINEERING, INC./SENTRYGOLD, WAYNE		
2.	ANNUAL EXTENDED WARRANTY COST:	\$28,113.25 / YR	\$7,960.00 (AFTER YEAR 3)	\$15,202 / YR		
3.	ANNUAL SOFTWARE LICENSE RENEWAL COST PER YEAR (AFTER INITIAL WARRANTY EXPIRES):	\$0.00 / YR	\$0.00 / YR	INC W/MAINT AGREEMENT		
4.	VEHICLE INFORMATION TRANSMITTERS (UNIT COST)	\$229.50 /EA.	CANCEIVER W4-\$260.00 VIT - \$110.00 EACH	\$179.00 /EA.		
5.	KEYS / CARDS (UNIT COST)	\$3.98 /EA.	\$2.00 /EA.	\$3.00 /EA.		
	TOTAL BASE BID (PART A):	\$564,506.12	\$275,195.00 (CANCEIVER) \$275,045.00 (VIT) BIDDERS ACTUAL PRICE \$266,973.00	\$229,485.81		

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		D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX (ALTERNATE BID)		E.J. WARD, INC. SAN ANTONIO, TX		TRAK ENGINEERING, INC. TALLAHASSEE, FL	
PART B: ADD ALTERNATE ITEMS							
ITEM	DESCRIPTION	UNIT PRICE	EXTENDED COST	UNIT PRICE	EXTENDED COST	UNIT PRICE	EXTENDED COST
1.	KEYS / CARDS (UNIT COST)	\$3.98	\$7,960.00	\$2.00	\$4,000.00	\$3.00	\$6,000.00
	ADDITIONAL QUANTITY		X2000 UNITS		X2000 UNITS		X2000 UNITS
2.	VEHICLE INFORMATION TRANSMITTERS	\$229.50	\$459,000.00	\$260.00	\$520,000.00	\$179.00	\$358,000.00
	ADDITIONAL QUANTITY		X2000 UNITS		X2000 UNITS		X2000 UNITS
TOTAL ADD ALTERNATE		\$466,960.00		\$524,000.00		\$364,000.00	
	TOTAL COST (PART A & PART B):	\$1,031,466.12		\$799,195.00 (CANCEIVER) \$799,045.00 (VIT) BIDDERS ACTUAL PRICE \$800,223.00		\$593,485.81	

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Project Name: TRAFFIC CABINETS Department: TRANSPORTATION

	D&H PETROLEUM & ENVIRONMENTAL SERVICES INC. EL PASO, TX (ALTERNATE BID)	E.J. WARD, INC. SAN ANTONIO, TX	TRAK ENGINEERING, INC. TALLAHASSEE, FL	
OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIE AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:	  S, 			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	X YES NO	X YES NO	X YES NO	
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	X YES NO	X YES NO	X YES NO	
C. ONE-HUNDRED, EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	X YES NO	X YES NO	X YES NO	
D. NO OPTION OFFERED				
PAYMENT TERMS	1% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY	X YES NO	X YES NO	X YES NO	
PROCUREMENT CARD:	X TES NO	T TES NO	A TES NO	
BIDDER'S PROMISED DELIVERY: Within consecutive calendar days	30 DAYS  1) DEPENDING UPON THE AVAILABILITY OF ITEMS FROM MANUFACTURER; 2) PLUS EXPEDITED FREIGHT IF REQUIRED TO MEET DELIVERY DEADLINE	74 DAYS	120 DAYS	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHA	II All Prevail. A delivery date later tha	II An the city's required delivery may bi	II E CAUSE FOR REJECTION OF THE BID.	
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BIDS SOLICITED: 6 BIDS RECEIVED:	6 BIDS LOCAL	.: 2 NO BID:	0	

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